PLASTIC OMNIUM

2022
Q1 results

April 27, 2022

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Q1 2022 Executive Business Highlights in a Challenging Market

DYNAMIC
ORDER INTAKE
& STARTS OF PRODUCTION

SOLID
SALES
despite a challenging backdrop with increasing inflation

CONFIRMED
FINANCIAL GUIDANCES*

ACCELERATION
OF STRATEGY IMPLEMENTATION
in lighting & electrification

**At constant scope and FX, on basis of S&P Global Mobility (ex-IHS Markit), February 2022 [0;3.5t PC + LCV] – 81 M vehicles -5%*

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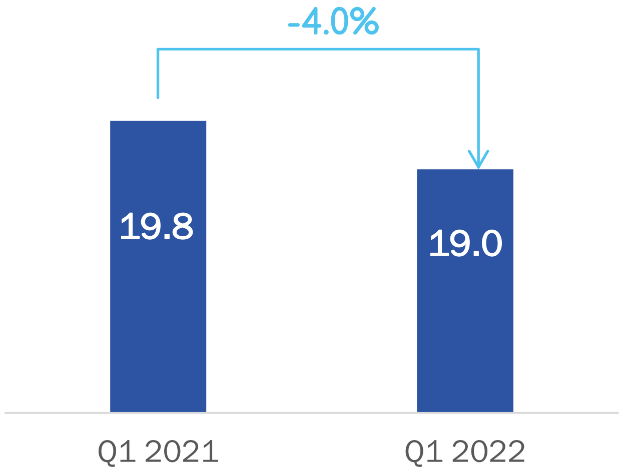
Q1 2022: 3 trends impacting automotive production

/ Continued chip shortages and production stoppages

in M vehicles



1.3M

LOST PRODUCTION OF VEHICLES IN Q1 2022

90%

DUE TO CHIP SHORTAGE

10%

DUE TO WAR IN UKRAINE

/ Differentiated impacts on automotive production per region

Q1 2022 vs Q1 2021

NORTH AMERICA

-0.6%

EUROPE

-18.2%

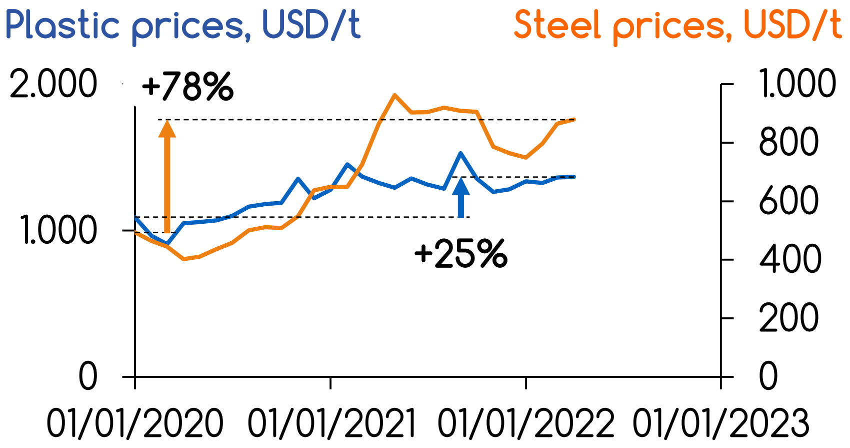
CHINA

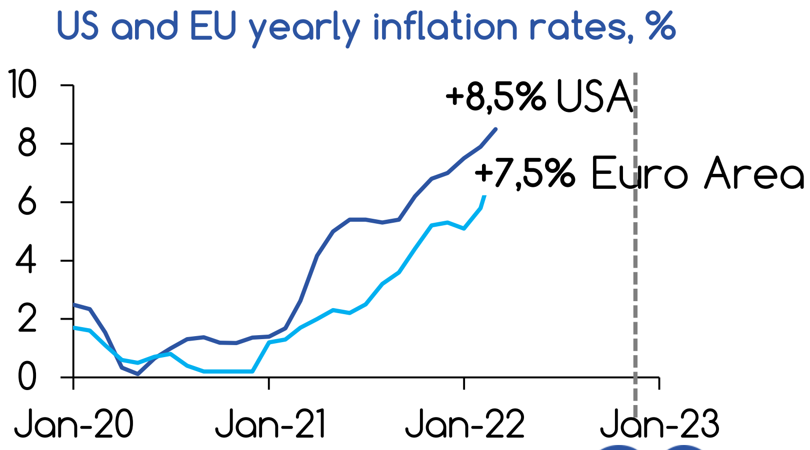
+8.3%

REST OF ASIA

-6.5%

/ Growing worldwide inflation





Sources: S&P Global Mobility (ex-IHS Markit) automotive production April 2022 - [0;3.5t PC + LCV]

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Q1 revenue per business

In €m Per business	Q1 2021	Q1 2022	Change	Change like-for-like
Plastic Omnium Industries	1,567	1,530	*-2.4%*	*-5.4%*
Plastic Omnium Modules	590	568	*-3.7%*	*-5.9%*
Economic sales	**2,157**	**2,098**	***-2.7%***	***-5.5%***
JVs	172	207	*+20.2%*	*+14.1%*
Plastic Omnium Industries	1,445	1,372	*-5.0%*	*-7.6%*
Plastic Omnium Modules	541	519	*-4.1%*	*-6.4%*
Consolidated sales	**1,985**	**1,891**	***-4.7%***	***-7.3%***

Resilient sales despite the disrupted backdrop

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Growth and outperformance in key geographies of the Group

	EUROPE	NORTH AMERICA	CHINA	ASIA (EXCL. CHINA)
% OF ECO SALES	48%	30%	11%	8%
				
AUTO PRODUCTION	-18.2%	-0.6%	+8.3%	-6.5%
PO SALES[1]	**-16.7%**	**+9.7%**	**+2.7%**	**+7.6%**
PERFORMANCE	+1.5pt	+10.3pts	-5.6pts	+14.0pts

Sources: S&P Global Mobility (ex-IHS Markit) automotive production April 2022 - [0;3.5t PC + LCV]

[1]*PO economic sales like-for-like change*

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Order intake: strong commercial activity in Q1

NIO ES5 Orion
Tailgates

GM new SUV EV
Front & rear bumpers

Audi e-tron GT
Front & rear bumpers

Opel Movano
Front bumpers

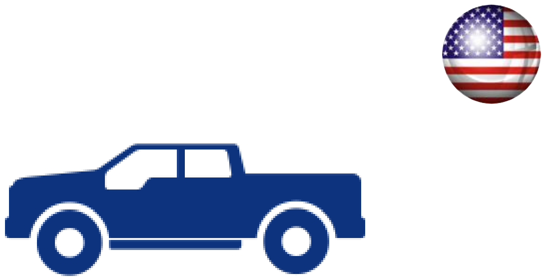
Ford Transit
Fuel systems

PSA Expert / Jumpy / Vivaro
SCR tanks

Geely Xingyue / Xingrue PHEV
Fuel systems

Porsche Cayenne
Front-end carrier, front and reer bumpers

Order intake: key awards in hydrogen for New Energies in Q1



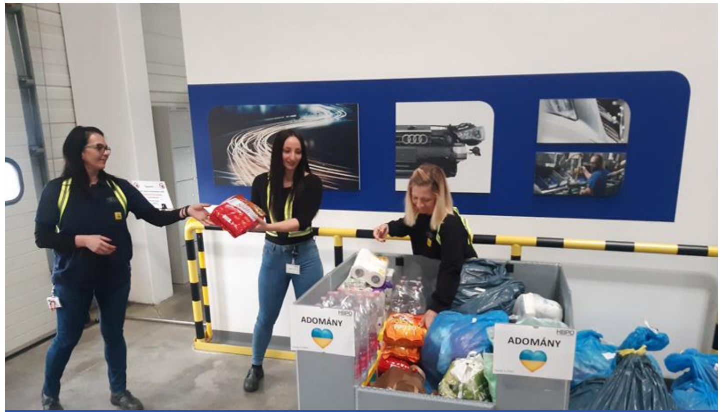
Pick-up trucks
Vessels

Light commercial vehicles
Vessels

Buses
Fuel Cell systems

Initiatives in support of the population in Ukraine

Vigo & Arevalo, Spain



Székesfehérvár, Hungary

Lippstadt, Germany

Alphatech, France

Lublin, Poland

20 ROKOV liečime tu a teraz magna

pah Polish Humanitarian Action

ČLOVEK V OHROZENÍ SLOVENSKÁ REPUBLIKA

POLSKI CZERWONY KRZYŻ

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4 megatrends are accelerating the automotive industry transition

ELECTRIFICATION

Hydrogen will play a key role in the medium term

ZEV will represent at least 30% of light vehicles in 2030

CONNECTIVITY & DIGITALIZATION

Value-shift in cars from hardware to software

90% connected vehicles by 2035

ACTIVE SAFETY & AUTONOMY

Safety regulations to accelerate **growth of ADAS sector**

Levels 1 to 3 autonomy will represent 80% of vehicle mix in 2030

CUSTOMER EXPERIENCE

Design to remain key for brand identity and attractiveness

Increasing demand for **applications and functionalities**

Electrification is the leading megatrend

Lighting as a key pillar

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March 2022: opening to new strategic segments supported by megatrends

Exclusive negotiation ongoing to acquire POWER division currently part of ACTIA GROUP

- Heavy mobility segment
- Technology Expertise
- **Battery packs, Power electronics, up to full Systems for electrification**
- **Revenues 2021: € 22 M**
- **200 employees in France, Germany, the United Kingdom and the United States**

→ *Fast growing market in heavy mobility*

→ *Synergy with New Energies (Hydrogen) offer*

Industrial partnership and €20 M investment in VERKOR

- Business accelerator
- **Low-carbon battery module**
- **Industrialization in France**

→ *To secure battery cell sourcing and improve knowledge of the battery segment*

Acquisition of AMLS

- Step towards fully integrated solutions for smart exterior body systems
- Cutting-edge expertise in **lighting technologies, electronics and software**
- **Revenues 2021: € 148 M**
- **770 employees in the United States, Germany, Italy, Romania and China, including 120 working in 5 dedicated R&D facilities**

→ *additional added value per vehicle*

Electrification is the leading megatrend

Lighting as a key pillar

FY 2022 Financial Guidance confirmed despite a challenging backdrop

ECONOMIC SALES	OPERATING MARGIN	FREE CASH-FLOW
Outperformance	5%-6% of sales	> €260m

Based on S&P Global Mobility (ex-IHS Markit), February 2022 [0;3.5t PC + LCV] – 81 M vehicles -5%

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